

FINANCE AND ACCOUNTING IMMERSION A Custom Program for Non-Financial Professionals



Did you know the average score on a basic financial literacy test given to managers ranging from supervisors to executives is only **38**%? Further, nearly two-thirds of these managers thought that discounts offered by sales reps had no effect on gross margins.

Harvard Business Review (October 2009)





Why is a tailored finance & accounting program essential?

- Establishes a common language of finance specific to the business and industry.
- Prepares leaders to evaluate and communicate the financial performance of their department or company.
- Equips leaders with tools to advance funding for new ideas and demonstrate how these ideas create value in unique markets.
- Increases the quality and consistency of decision making.

Who will benefit?

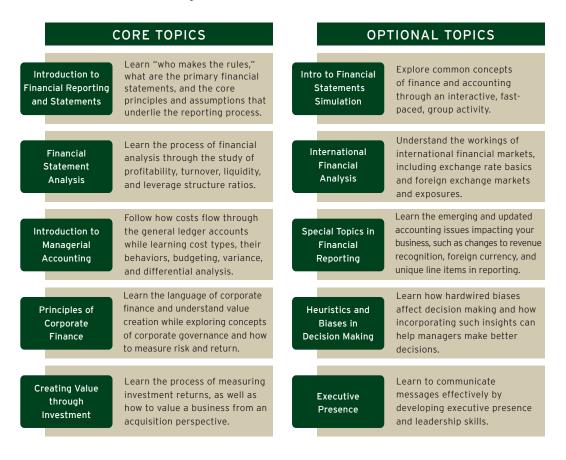
- Department managers to senior executives who have limited training or experience in F&A
- · New leaders with financial and P&L responsibilities
- Existing leaders preparing for expanded decision making responsibilities
- Teams evaluating new initiatives or markets

Build the Right Program for Your Business

Working with UNC Charlotte Executive Education, organizations create a unique program that works for their business and leaders.

Select from a variety of topics, from basic finance & accounting concepts to learning about the implications of doing business on a global stage.

- Ph.D. faculty-led sessions customized with your organization's financial statements and practices.
- Participants can assess their financial knowledge before and after the program, heightening their learning experience.
- Company experts contribute by providing guidance, sharing expertise, and even co-leading sessions.



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